

# CONSULTING

**WE BREAK DOWN COMPLEXITY.  
REMOVE OBSTACLES AND BUILD  
BRIDGES TOWARDS THE DESIRED  
GOALS**

# CHANGE CONSULTANTS

## SPECIALIZING IN YOUR REALITY

*There comes a moment in the life of every organisation where a collective leap becomes necessary. It may be a strategic quantum leap into a new exciting phase - or a matter of crossing a conflict-filled abyss.*

*At Intrface, we have the experience and expertise to guide you through all types of strategic processes while ensuring the best possible results. Our unique and specially designed processes are based on insights and empathy, and they are the fruit of years of experience and well-documented methods.*

*With our team, we have helped many organisations in all sectors around the world and in a variety of management domains. So, we know the realities of your daily work life, the shifting demands that make good intentions, spread sheet plans and visions fail.*

### ***Designed for the real world***

*We pride ourselves on getting to know your business inside out; we are 100% 'on' and focus our attention on you and your challenges. You are not left with an analysis, "a good process", or a list of possible solutions.*

*On the contrary, we design workshops where the process itself contributes to solving your challenges and becomes part of getting things done.*

*Although we have seen most organisational challenges before, we analyse each task individually and tailor a process to your specific needs. Therefore, we must say that this brochure does not do justice to our work. We work with your organisation, management team, department or employees in much more detail than can possibly be mentioned here and we dare to say that we specialize in your reality.*

*However, we hope that our workshop brochure will inspire you to give us a call or write us an email. That way, we can zoom in on how we can help you unlock the full potential in your organisation.*

*Best Regards*

**Micael Buckle**  
**CEO**



## CONSULTING

We combine theory and practice into processes that make your development easier.

## INT/RFACE

You live in a complex world. We help break down complexity. However, our approach to consulting is far from simple or one-size-fits-all.

On the contrary, we design processes where the process itself contributes to solving your challenges and improving your day-to-day work.

You get a unique combination of practice, process and our experience in transforming models and theories into creative tools. We also advise you on the necessary concepts, exercises, formats and level of involvement in your specific situation.

We have already helped many organizations across sectors all over the world, so we already know what is going on in your everyday life.

# 6 THINGS THAT MIGHT BE INFLUENCING YOUR EVERYDAY LIFE

- 01** Hierarchies and shifting demands dissolve good intentions, spreadsheet plans, and visions.
- 02** You have unexploited potential in the organization, but the activities to release this potential are constantly pushed out of reach.
- 03** Projects and changes seem to be huge barriers on top of your daily work - where success is about keeping your head above water.
- 04** Competencies constantly lack behind in order to function effectively – and collaboration within management teams is often one of them.
- 05** There are known trends and unknown factors that your competitors seem to be more on top of.
- 06** You lose market share unless you work your way through quantum leaps, complex demands and constant changes.

## INT/RFACE



## 3 AREAS WHERE WE HELP YOU FORWARD

### STRATEGY

- From idea to business
- From strategy to action

### MANAGEMENT

- Management teams for the future
- Support for practical management

### ORGANIZATION

- Complex changes
- Organization in balance
- Efficient infrastructure



## FROM IDEA TO BUSINESS

Start-up, new market, new world, new trends or back to the core. Get started!

## INT/RFACE

The world is constantly changing and so is the framework of your core business. You need to keep up with new customer requirements, technological development, your own innovation, new players in the market, new markets, etc. And then you also must assess the consequences.

### THROUGH OUR PROCESSES YOU WILL FIND ANSWERS TO QUESTIONS SUCH AS:

- Are you going to initiate a green field or boost extra potential for your existing business?
- Do you need a turn-around where you cut away excessive parts and revisit your core business?
- Are you following the development or are you losing market shares due to outdated products?
- Are new players in the market competitors or new partners?
- Can you reach new markets effectively? – if not, what is stopping you?

Does this sound familiar? If so, join a creative development process and turn your idea into business.

## ARE YOU READY TO FACE TO FACTS?

Sticking your head in the sand is not an option if you want your organization to be sustainable. You have two options to survive in the long run – exploit opportunities or avert threats.



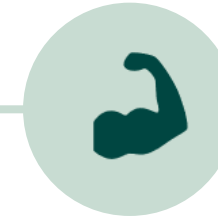
### PROCESSES WITH HIGH ROI

Strategic analysis and proven methods that provide a thorough and effective review.



### INNOVATIVE POWER

Creative tools and well-known models that unleash your innovative power and turn new opportunities into concrete actions and benefits.



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## FROM STRATEGY TO ACTION

Revive the strategy or make the new one live and part of everyday life.

## INT#RFACE

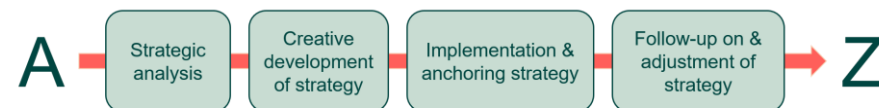
You are constantly faced with major demands to be dynamic and flexible. The requirements for success yesterday are not the same today.

Strategies must be constantly re-evaluated, adjusted and adapted to new realities alongside the continuing daily operations. It's hard work.

### THE ULTIMATE STRATEGY PROCESS FROM A-Z

We think of strategy work as processes that are constantly progressing at all levels and involve everyone within the organization.

In that way, the organization will be constantly prepared to work with strategy and pick up, coordinate, and execute.

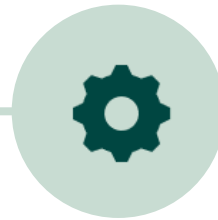


## WE WORK WITH ALL KINDS OF STRATEGIES



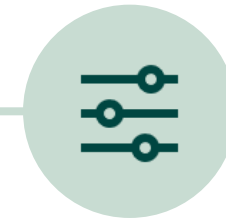
### ORGANIZATIONAL COMPETENCIES

Strategies for unleashing organizational capabilities and transforming these into specific activities within, for example innovation, change or customer orientation.



### FUNCTIONAL CAPABILITIES

Strategies focusing on the operational model, e.g. sales, product development, market expansion, partnerships, process optimization, optimal infrastructure, etc.



### ALL LEVELS

Strategy development for groups, divisions, functions or projects within or across the private and public sector and within or across countries and nationalities.





## MANAGEMENT TEAMS FOR THE FUTURE

From a challenged team to a valuable team.

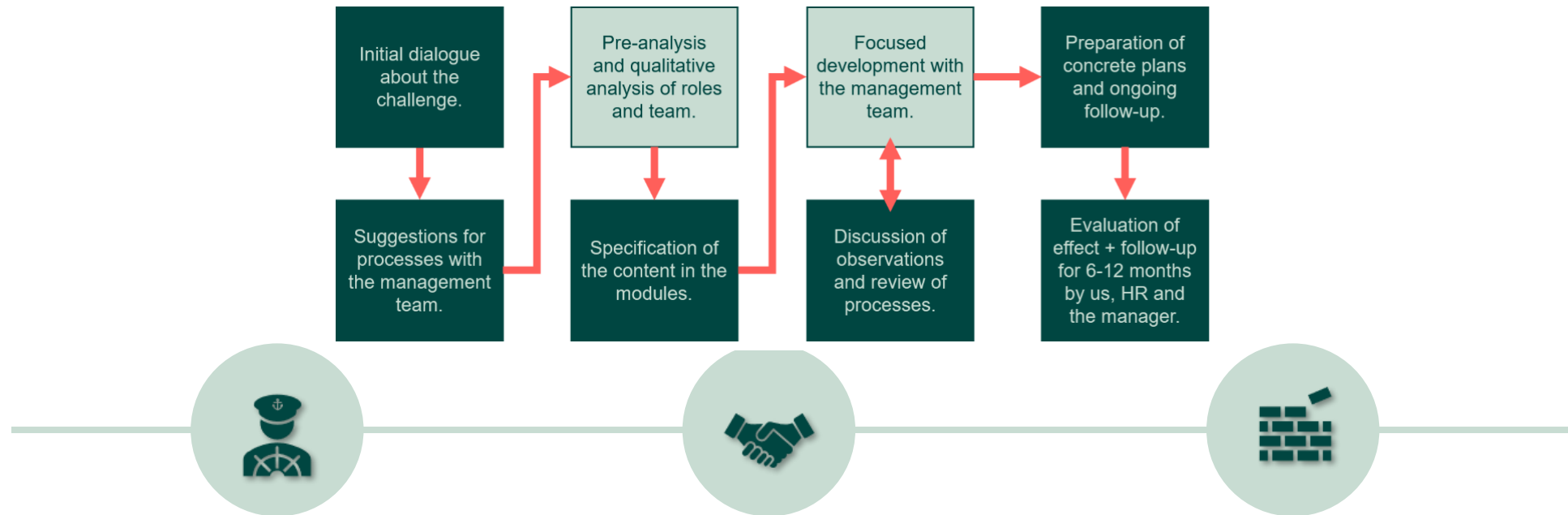
## IN SUCCESSFUL ORGANIZATIONS, LEADERS GO HAND IN HAND – DO YOU?

Everyday life in the management corridors is not for the faint-hearted. A lot of decisions must be made, many requirements must be met, and great responsibility must be taken.

In addition, many leaders experience challenges in their collaboration, as many management teams work as loose-knit group formations characterized by internal conflicts and competition.

## THIS IS HOW WE HELP YOU FORWARD

We know that collaboration in professional contexts is a sensitive topic to talk about. When you reach out to us, we approach the task in a structured way:



### EXPERIENCE WITH DIFFICULT FACILITATION

For many years, we have worked with management teams at all levels and in all sectors around the world – from that we have gained experience in handling a variety of different situations.

### CREATING THE FOUNDATION

Together you build up common strategies, roles, relations, and procedures throughout the process. This creates the professional foundation for long-lasting success.

### MANAGEMENT QUALIFICATIONS

You resolve what good management means within your team. The process can be supplemented by developing parts of the team or the entire management team towards new behaviour.